



**Purchasing Supply Agreement  
CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 35  
AGENDA DATE: Thu 12/02/2004  
PAGE: 1 of 2**

**SUBJECT:** Authorize execution of a 12-month supply agreement with GT DISTRIBUTORS, INC., Austin, TX., for ammunition in an amount not to exceed \$85,060.30, with two 12-month extension options in an amount not to exceed \$85,060.30 per extension option, for a total agreement amount not to exceed \$255,180.90.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$70,884 is available in the Fiscal Year 2004-2005 Approved Operating Budget of the Austin Police Department. Funding for the remaining two months of the original contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**REQUESTING** Purchasing  
**DEPARTMENT:** for Police;

**DIRECTOR'S**  
**AUTHORIZATION:** Vickie Schubert

**FOR MORE INFORMATION CONTACT:** Mick Osborne, Sr. Buyer/974-2995

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** N/A

**PURCHASING:** Lowest bid of five bids received.

**MBE / WBE:** This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

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This contract will provide for duty and training ammunition for police officers and training academy cadets. The Austin Police Department (APD) provides ammunition for officers and cadets to use for practice, to carry while on duty, for annual qualification of officers at the firing range and for use when attending various classes offered at the APD Training Academy. All APD officers are required by State law and departmental policy to qualify with all weapons they are authorized to carry, including handguns, shotguns and rifles. Officers qualify annually at the Training Academy range by firing at a variety of targets (depending on the weapon), where they are rated for accuracy. A minimum score must be attained for each type of weapon.

The types of ammunition provided under these contracts will be 223 caliber rifle ammunition, 12 gauge slug, bird shot and 00 buck shot, and various caliber handgun ammunition.

MBE/WBE solicited: 1/0

MBE/WBE bid: 0/0



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**BID TABULATION  
AMMUNITION (APD ONLY, 37 LINE ITEMS\*)  
IFB NO. MO04100131**

<u>VENDOR</u>	<u>TOTAL BID (APD)</u>	<u>TOTAL AWARD (APD)</u>
<b>GT DISTRIBUTORS Austin, TX</b>	<b>\$150,266.25 (26 items bid)</b>	<b>\$85,060.30 (10 items awarded)</b>
C & G Wholesale Dallas, TX	\$141,046.50 (27 items bid)	\$45,055.50* (10 items awarded)
Precision Delta Ruleville, MS	\$117,552.00 (21 items bid)	\$26,458.00* (16 items awarded)
Zero Ammunition Cullman, AL	\$106,908.40 (3 items bid)	N/A
The Hunting Shack Stevensville, MT	\$153,491.80 (15 items bid)	N/A

\*This solicitation also results in administrative awards for ammunition for the APD, Aviation Police, and Parks Police.

A complete bid tabulation is available in the Purchasing Office.

**PRICE ANALYSIS**

- Adequate competition.
- Nineteen notices were sent including one MBE. No WBE firms are listed under this commodity. Seven bids were issued. No MBE/WBEs requested bid package. Five bids were received. One "no offer" response was received.
- The bid pricing represents an approximate 1% increase over the previous contract prices from August, 2001.

**APPROVAL JUSTIFICATION**

- Low bid/low bid meeting specification for each item.
- Austin Police Department concurs with the recommended award.
- Advertised in the Austin American-Statesman and on the internet.